

Sales professionals–

Are you ready to take control of your career? Edmond Consulting Group LLC (ECG) is looking for an ambitious, capable individual to serve as an Insurance Representative / Agent. **ECG has been helping individuals, families, and business owners protect their assets, prepare for retirement and after retirement. We serves the all market through a broad portfolio of affordable quality health, life, Medicare, supplements, property and casualty insurance products, annuities, credit repairs, business lending, taxes, and property adjusting. Our reputation is built on core values of financial strength, integrity, respect, service and teamwork, and we are always on the lookout for people who, like us, believe in building relationships and keeping promises.**

The need for experts in health insurance and retirement planning has never been greater.

Every customer has unique life, health, property and casualty insurance needs. As an Insurance Agent, you'll have access to a comprehensive portfolio of products from multiple carriers to meet those needs. These products are from some of the most respected names in the life and health business.

Financial Incentives - determine your own financial success:

- Successful activity-based leads - representatives can earn up to \$50,000 in their first year while in training
- Bonus programs to enhance your total compensation
- Vested commissions for as long as policies remain in force

Support programs - effectively grow your business:

- Activity-based prospecting system
- Comprehensive marketing support, including your own personalized website
- Computer-based lead generation and tracking program
- Direct access to home office staff
- Proactive field management staff to support you in building your business
- Fast-track management program available

Education - distinguish yourself as a trusted advisor:

- Education programs focused on the issues faced by retirees
- In-depth training on Medicare and other government programs
- Marketing training to assist you in building your business
- Sales training programs to help increase your sales effectiveness
- Product training to help you meet your clients' needs

Technology - stay ahead of the competition:

- Web-based tools provide you with 24/7 service and support
- Programs to provide you with instant quotes and on-line enrollment
- Simplify your work with the American Republic Insurance Service's Tablet, a unique and proprietary tool to access emails and the internet, execute product presentations, quote multiple

products, and enroll clients from any location

Insurance Agent (Sales Representative)

Job Responsibilities

Get ready to maximize your professional potential in a career that truly rewards your performance!

Your duties will include:

- Prospecting for new clients and following up with leads
- Building and maintaining relationships with current and potential customers
- Demonstrating the features and benefits of individual programs and policies
- Illustrating the value of ECG's offerings to support retirement, wellness, and wealth-building
- Closing sales and arranging payment details
- Conducting field underwriting
- Submitting applications for final home office review

Producer Signature _____ Date: _____

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